

## ABC Supply's Innovative Solution Center Geared Toward Professional Contractor

The ABC Supply Co. Inc. Solution Center at 3901 State St. here, a major supplier of roofing, siding, windows and other select exterior building products for area contractors, has recently been redesigned. It is now a premier destination for product information and selection for contractors and their clients.

The reconfigured Solution Center features an innovative use of a specially designed "wing panel" system that literally puts information at customers' fingertips. Visitors can quickly understand key features and benefits and make comparisons among different product lines and different manufacturers' offerings.

The Solution Center also incorporates a storage system that organizes product sample boards so contractors can quickly find and take with them the samples they need to assist their customers with product selection outside the Solution Center.

ABC Supply stores nationwide are being updated with this new design as part of the company's commitment to providing

world-class service, explained store manager Geoff Greenwood.

"We've always offered a wider range of products and services than we have been able to adequately display, and this new Solution Center design system allows us to display a lot of product in a relatively small space," he said.

"Many of the features of the redesigned Solution Center are the result of feedback from contractors who were looking for better ways to educate themselves, their employees and their customers about the options available to them," Greenwood added.

"Homeowners want to see their options, but many contractors find it's not feasible to have their own Solution Center," he explained. "Our Solution Center fills that need. It's a tool for professionals; a comfortable, welcoming place they can bring their clients. We want our customers to feel our Solution Center is their showroom."

It also is an educational resource for

contractors, helping keep them up-to-date on the latest new products.

Greenwood emphasized that the new store design does not change ABC Supply's basic mission, which focuses exclusively on serving professional contractors. The store will not cater to do-it-yourselfers and will continue to carry the hard-to-find specialty tools and supplies contractors need.

ABC Supply is the largest wholesale distributor of roofing in the United States and one of the nation's largest distributors of siding, windows and other select exterior building products. Founded in 1982 and headquartered in Beloit, Wis., ABC Supply operates more than 360 branches and other facilities in 45 states and the District of Columbia. The company has distinguished itself by following a single, simple guiding principle – take care of contractors better than any other distributor by understanding their businesses and offering products and services carefully selected to meet their unique needs. More information is available online at [www.abcsupply.com](http://www.abcsupply.com).

## Marion County Operations Manager Named Engineer of the Year

The Oregon Association of County Engineers and Surveyors (OACES) has awarded Marion County's Operations Manager Don Newell with the "2009 Engineer of the Year" award. OACES, an affiliate of the Association of Oregon Counties (AOC), is a professional group of county engineers, public works directors, road maintenance officials, and county surveyors. Its purpose is to share information and to promote public works activities, such as the maintenance of road systems, public surveys, environmental stewardship, and solid waste management.

"Don has exhibited leadership and professionalism in pavement management and in multi-agency resource-sharing, to

name just a couple of his accomplishments. I congratulate Don on receiving this prestigious award," said Bill Worcester, Marion County Public Works Director.

Newell's career in public works began in 1989. He has worked on many OACES projects including strategic planning, developing database / mapping systems of road features, aiding in instituting road maintenance environment programs, and working with National Association of County Engineers in conference presentations and administration.

At Marion County, Newell oversees all aspects of the 1,200-mile road maintenance program, as well as emergency management. He also administers a

successful program in which multiple Oregon transportation agencies share equipment and other resources, significantly reducing participants' capital costs.

OACES acknowledges Don's ongoing contributions to the counties' public works programs, his innovative ideas for saving tax dollars, and his leadership in helping local government agencies, including Marion County, use their limited resources wisely in providing safe, environmentally conscious transportation systems.

He joins fellow Marion County employees Bill Worcester, public works director, 2000 award recipient, and Mark Riggins, county surveyor, 2003 county surveyor of the year.

## Regis High School Open House to Showcase Competitive Edge

On Sunday, January 31, 2010 Regis High School will host an open house for families who are considering education options for their children's schooling. The Regis Open House will be held at 550 West Regis Street in Stayton from 1 to 3 p.m.

The purpose of this open house event is to let the public see first-hand the quality of education delivered at Regis High School. Parents and prospective students will get the chance to meet teachers, coaches and current students. Students who represent clubs will be available, as well as coaches who lead athletic teams. Clubs such as the Regis Fly Fishers the Blazers will have interactive and educational booths.

There will be student hosts acting as

personal tour guides. "Last year, I really loved working with the incoming freshmen. It's a lot of fun to get to know them before everyone else does. I look forward to meeting more students this year!" said eleventh grade student Michael Ripp.

There will be displays featuring student's work in science, art, physics and more. In addition, the school will feature Picturing America, a set of 36 large prints that are a traveling art display provided by the National Endowment for the Humanities grant.

The public is welcome to attend this open house. For more information, call the school at 503.769.2159.

In 1963 Regis High School was built

by a group of dedicated families from the surrounding area. Regis is a Catholic educational community that is open and accessible to any student who is looking for values-based education. For more than 30 years, the Regis High School Foundation has provided financial stability to the school and has granted merit based scholarships to more than 123 students totaling \$34,300 since 2004. Regis affirms the uniqueness and dignity of individuals, inspires the pursuit of excellence, fosters faith and develops a commitment to service and justice through a balanced academic and co-curricular program. To learn more, visit [www.regishighschool.net](http://www.regishighschool.net) or call 503.769.2159.

## Larry & Judy Krum: The Krum Team

If you have lost or have not heard from your real estate agent recently, we are applying for the job!

Having moved to the Salem area from Southern California in April of this year to be close to our children, we are excited to continue our passion for real estate and recently obtained our Real Estate Brokers Licenses for Oregon. We joined the John L. Scott Real Estate Salem office team after working with them with our move and appreciating the great dynamics and professionalism they offered their clients and agents.

I have worked as an agent for the last 35 years and Larry for the last 25 years successfully in California.

Prior to that, Larry was a banker and mortgage broker for 20 years. This has been invaluable to success in real estate giving us the ability to understand all aspects, including the economic cycles, that affect the ups and downs of a real estate transaction. It's important to work with someone that understands the intricacies and ever-changing lending components, such as the new Good Faith Estimate protocols changing in January 2010. It's an exciting time for buyers right now with the \$8,000 first time buyer's credit and the \$6,500 buyers credit for existing homeowners who are ready to move on to a different home. Call me for the details and take advantage of these exciting opportunities at 503-576-9997 or 503-576-9999. The new deadline is April 30th, 2010.

In addition to selling, we have been on the front lines as clients having purchased and remodeled over fifty homes and apartment buildings over the years. In addition, we lived in 42 of them – WOW – even I can't believe that one.

Success in working for and with our clients certainly comes from experiencing all facets of the dream of ownership, Fulfilling our client's dreams and readily providing consistent service is our goal always.

Our personal philosophy is that we are problem solvers willing to work towards achieving success in your real estate transaction.

Salem was our choice, having discovered the area to be rich in culture, an abundance of the best pinots in the world, family values and the tremendous beauty and pride expressed in the great Northwest. We're also thoroughly enjoying becoming active in local community activities.